



GROWING FORWARD. SINCE 1971.

SNOBELEN FARMS

Snobelen Farms Ltd. an independent, family owned company that was founded in 1971. We take pride in continually progressing our company and advancing our technology to serve our customers better, all while maintaining the small, family business feel. With eight locations we are able to serve the needs of growers across South Western Ontario.

We are currently in search of a

SEED SALES & MARKETING MANAGER

Are you an **ambitious self-starter**? A **confident communicator**? And a **genuine team player**?

Come be a part of a company you will be proud of and where you will see both personal and career development. We are waiting for you!

This role will consist of:

- Developing and maintaining Snobelen Farm's **seed distribution network**
- Driving **strategic plan development** for new business
- **Leading and mentoring** a sales team while establishing targets and ensuring they are met
- Supporting our retail and wholesale accounts with **agronomic needs**
- Providing regular **Forecasting and Budgeting** of Seed Business
- Providing exceptional **Customer Service**
- Leading our **Seed Variety Development and New Promotional Objectives**

Skills Required:

- **Outstanding** written and verbal communication
- Customer interaction and **relationship** building
- Leadership & Motivation
- Drive for improving productivity and efficiency
- Pesticide Vendor Certificate or ability to obtain
- Certified Crop Advisor status or ability to obtain
- Proven **Sales Experience**

**Apply now or reach out for more information on this awesome opportunity today!
Ask for Sarah!**

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