



GRAIN ORIGINATOR

Join Snobelen Farms as a Grain Originator and build meaningful relationships with local farmers while helping them navigate grain marketing decisions and identify opportunities for their operations.

Working alongside a knowledgeable and supportive team, you'll have the opportunity to grow a rewarding career in agriculture while contributing to the continued success of a family-owned company that values strong relationships, collaboration, and the communities it serves.



HOW YOU'LL MAKE AN IMPACT

- Build strong relationships with growers through on-farm visits, proactive communication, and exceptional customer service.
- Support the development and execution of regional origination plans and growth strategies.
- Identify new origination opportunities and assist in growing Snobelen's customer base.
- Execute a range of grain purchase contracts (cash, basis, FTA, specialty programs, IP soybeans, etc.).
- Execute agreements, settlements, and cheques
- Maintain regular communication with Operations at each elevator to understand receiving capacity, quality needs, and customer scheduling requirements.
- Provide support to Operations during busy harvest seasons when extended availability is often required.
- Monitor grain markets and share key insights with growers and internal teams.
- Maintain accurate CRM notes, contract documentation, and reporting.
- Work closely with, and communicate with the grain accounting, merchandising, and management teams to insure successful utilization of resources to improve the efficiencies of producer grain marketing
- Participate in ongoing training, shadowing, and development opportunities to build expertise within the role



WHAT WE'RE LOOKING FOR:

- Diploma or Degree in Agriculture, Marketing or an equivalent field and an eagerness to learn as a grain market expert
- 1-3+ years of experience in a related field
- Strong communication and relationship-building skills
- An analytical mindset and interest in problem-solving
- A collaborative approach and respect for Operations and frontline teams
- Willingness to travel within the region and support seasonal demands, including harvest hours
- Strong attention to detail and the ability to process information with high levels of accuracy
- Ability to use discretion and handle highly confidential or sensitive information
- High integrity, professionalism, and alignment with Snobelen Farms' values

WE OFFER:

- Competitive salary
- Comprehensive benefits package
- Paid vacation
- RRSP Matching Program
- A collaborative and supportive team environment

JOIN NOW ►



519-528-2092



careers@snobelenfarms.com

WHY JOIN SNOBELEN FARMS?

At Snobelen Farms, you'll be part of a team that values people, innovation, and continuous improvement. We believe in creating an environment where employees are supported, respected, and encouraged to grow. If you're looking for a role where you can make a meaningful impact while working alongside passionate people in Ontario's agriculture industry, we'd love to meet you.

